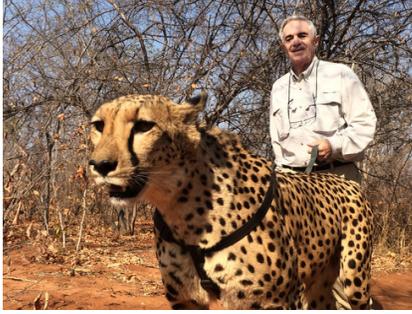


ALBERT C. JONES



Employee Snapshot:

Years Worked: 9 Years

Job Title: Trust Administrator

WHAT WOULD YOU DO IF YOU KNEW YOU COULD NOT FAIL?

"My life motto, in service of others has long been: "Failure is not an option." If failure was also not a possibility I'd take even greater risks."

WHERE DO YOU SEE NHIT IN 5 YEARS?

"Reaching maturity under a new leadership team while retaining its reputation for world class customer service, helping shape the delivery of medical care in NH and leading the development of wellness programs tailored to an individual's age, gender, occupation and health status."

HOW WOULD YOU DESCRIBE THE COMPANY CULTURE YOU HAVE FOSTERED AT NHIT?

"Openness, mutual success and support leading to a best in class Member Service, innovation, creativity and stability."

WHY DID YOU DECIDE TO START THE NEW HAMPSHIRE INTERLOCAL TRUST?

"In 2011 a small Harvard Pilgrim Health Care (HPHC) health pool in New Hampshire decided to shut down.

A senior executive from HPHC called me and asked if I'd like to work with them to set up a new pool.

Working with a very supportive HPHC team of senior executives in the fall of 2011, Rick Jones and I were able to negotiate an excellent foundation for a new, self-funded, health pool.

I still shake my head in wonder at how we were able to finalize the arrangement with HPHC, set up the pool structure, recruit Team and Board members, opened the NH Interlocal Trust, and offered coverage to Member groups effective 7/1/2012.

Even more amazing to me is that every Team member initially hired is still working at the Trust, meeting the needs of NHIT Members.



WHAT IS AN ACCOMPLISHMENT/EVENT THAT HAS SHAPED YOUR CAREER?

"A defining moment in my life was in the Spring of 1960 when John F. Kennedy's presidential campaign held a rally in the City of Lebanon, NH's City Hall. I played in the Lebanon High School Band that provided music for the event. Mr. Kennedy (soon to be President) came over and thanked our band for playing, shook my hand and gave me his autograph. He was gracious and down to earth. Surprisingly, following his election, the Lebanon High School Band was among a small number of High School Bands invited to march in his inaugural parade in Washington, DC on January 20, 1961.

I can still remember the President standing in the reviewing box with his wife, the Chief Justice of the Supreme Court and Robert Frost, poet laureate of the US who had written a special poem for the event.

In his inaugural address the President said words that changed my life: "With ability, comes responsibility" and these have always guided my path.

Later, I successfully ran for two terms in the NH house of Representatives and have always had a keen interest in the legislative process and politics. I also served as a Town & School moderator for several years."

